# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

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QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $\boxtimes$ 1934

For the quarterly period ended April 30, 2022

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF

For the transition period from to. Commission File Number 001-36107



# **BURLINGTON STORES, INC.**

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation or Organization)

80-0895227 (I.R.S. Employer Identification No.)

2006 Route 130 North **Burlington, New Jersey** (Address of Principal Executive Offices)

08016 (Zip Code)

Registrant's Telephone Number, Including Area Code: (609) 387-7800

Trading

Securities registered pursuant to Section 12(b) of the Act:

Title of each	Title of each class Symbol(s) Name of each exchange on which registered						
Common s	Common stock BURL New York Stock Exchange						
or for such shorter period that the regist	rant was required to file such	reports), and (2) has been subject to such fil	r 15(d) of the Securities Exchange Act of 1934 during the preceding requirements for the past 90 days. Yes $\boxtimes$ No $\square$	J			
		electronically every interactive Data File rec s required to submit such files). Yes $\boxtimes$ No $\square$	puired to be submitted pursuant to Rule 405 of Regulation S-T duri ]	ng the			
			erated filer, a smaller reporting company, or an emerging growth concentration is company" in Rule 12b-2 of the Exchange Act.	ompany. See			
arge accelerated filer	$\boxtimes$		Accelerated filer				
Non-Accelerated filer			Smaller reporting company Emerging growth company				
If an emerging growth company tandards provided pursuant to Section 1	,	e registrant has elected not to use the extend	led transition period for complying with any new or revised finance	ial accounting			

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\square$  No  $\boxtimes$ 

The registrant had 66,072,065 shares of common stock outstanding as of April 30, 2022.

# BURLINGTON STORES, INC.

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# **BURLINGTON STORES, INC.** CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited) (All amounts in thousands, except per share data)

		Three Months Ended		
		April 30,		May 1,
		2022		2021
REVENUES:				
Net sales	\$	1,925,643	\$	2,190,667
Other revenue		4,049		2,629
Total revenue		1,929,692		2,193,296
COSTS AND EXPENSES:				
Cost of sales		1,136,946		1,242,189
Selling, general and administrative expenses		680,327		664,828
Depreciation and amortization		66,304		55,610
Impairment charges - long-lived assets		2,543		777
Other income - net		(3,398)		(1,374)
Loss on extinguishment of debt		14,657		_
Interest expense		14,606		19,599
Total costs and expenses	<u></u>	1,911,985		1,981,629
Income before income tax expense		17,707		211,667
Income tax expense	<u></u>	1,533		40,637
Net income	<u>\$</u>	16,174	\$	171,030
Net income per common share:				
Common stock - basic	\$	0.24	\$	2.58
Common stock - diluted	\$	0.24	\$	2.51
Weighted average number of common shares:	<u> </u>			
Common stock - basic		66,281		66,397
Common stock - diluted		66,645		68,032

See Notes to Condensed Consolidated Financial Statements.

# BURLINGTON STORES, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited) (All amounts in thousands)

	Three Months Ended			led
	April 30,			May 1,
	2022			2021
N	ф	16 17 1	ф	151 000
Net income	\$	16,174	\$	171,030
Other comprehensive income, net of tax:				
Interest rate derivative contracts:				
Net unrealized gains arising during the period		20,060		825
Net reclassification into earnings during the period		2,842		2,159
Other comprehensive income, net of tax		22,902		2,984
Total comprehensive income	\$	39,076	\$	174,014

See Notes to Condensed Consolidated Financial Statements.

# BURLINGTON STORES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (All amounts in thousands, except share and per share data)

		April 30, 2022	January 29, 2022	May 1, 2021
ASSETS				
Current assets:				
Cash and cash equivalents	\$	627,050	\$ 1,091,091	\$ 1,530,600
Restricted cash and cash equivalents		6,582	6,582	6,582
Accounts receivable—net		77,708	54,089	83,350
Merchandise inventories		1,257,104	1,021,009	767,575
Assets held for disposal		3,791	4,358	6,655
Prepaid and other current assets		209,007	370,515	343,336
Total current assets		2,181,242	2,547,644	2,738,098
Property and equipment—net		1,567,400	1,552,237	1,454,454
Operating lease assets		2,816,885	2,638,473	2,500,887
Tradenames		238,000	238,000	238,000
Goodwill		47,064	47,064	47,064
Deferred tax assets		3,824	3,959	4,332
Other assets		79,067	62,136	68,209
Total assets	\$	6,933,482	\$ 7,089,513	\$ 7,051,044
Total assets				
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	962,208	\$ 1,080,802	\$ 906,960
Current operating lease liabilities		374,740	358,793	312,934
Other current liabilities		378,075	493,695	504,520
Current maturities of long term debt		14,473	 14,357	 4,287
Total current liabilities		1,729,496	1,947,647	1,728,701
Long term debt		1,474,941	1,541,102	2,081,013
Long term operating lease liabilities		2,709,016	2,539,420	2,428,866
Other liabilities		71,010	80,904	100,953
Deferred tax liabilities		232,863	220,023	171,619
Commitments and contingencies (Note 11)				
Stockholders' equity:				
Preferred stock, \$0.0001 par value: authorized: 50,000,000 shares; no shares issued and outstanding		_	_	_
Common stock, \$0.0001 par value:				
Authorized: 500,000,000 shares;				
Issued: 81,800,820 shares, 81,677,315 shares and 80,897,050 shares, respectively;				
Outstanding: 66,072,065 shares, 66,491,555 shares and 66,580,160 shares, respectively		7	7	7
Additional paid-in-capital		1,948,980	1,927,554	1,706,883
Accumulated earnings		430,466	414,292	176,483
Accumulated other comprehensive income (loss)		18,461	(4,441)	(20,031)
Treasury stock, at cost		(1,681,758)	 (1,576,995)	(1,323,450)
Total stockholders' equity	-	716,156	760,417	539,892
Total liabilities and stockholders' equity	\$	6,933,482	\$ 7,089,513	\$ 7,051,044

See Notes to Condensed Consolidated Financial Statements.

# BURLINGTON STORES, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(All amounts in thousands)

Three Months Ended

		THE CONTOURS I	ns Enucu		
	A	April 30, 2022			
OPERATING ACTIVITIES	·				
Net income	\$	16,174 \$	171,030		
Adjustments to reconcile net income to net cash (used in) provided by operating activities					
Depreciation and amortization		66,304	55,610		
Impairment charges—long-lived assets		2,543	777		
Amortization of deferred financing costs		986	1,651		
Accretion of long term debt instruments		238	197		
Deferred income taxes		4,496	9,010		
Loss on extinguishment of debt		14,657	_		
Non-cash stock compensation expense		16,705	12,879		
Non-cash lease expense		(357)	(4,799)		
Cash received from landlord allowances		7,199	9,690		
Changes in assets and liabilities:					
Accounts receivable		(23,710)	(20,175)		
Merchandise inventories		(236,096)	(26,787)		
Prepaid and other current assets		161,509	(29,182)		
Accounts payable		(119,282)	42,651		
Other current liabilities		(88,880)	(3,029)		
Other long term assets and long term liabilities		1,114	346		
Other operating activities		4,101	3,540		
Net cash (used in) provided by operating activities		(172,299)	223,409		
INVESTING ACTIVITIES					
Cash paid for property and equipment		(106,899)	(71,671)		
Other investing activities		(75)	(149)		
Net cash (used in) investing activities		(106,974)	(71,820)		
FINANCING ACTIVITIES					
Principal payments on long term debt—Term B-6 Loans		(2,404)	_		
Principal payment on long term debt—Convertible Notes		(78,187)	_		
Purchase of treasury shares		(104,763)	(13,083)		
Proceeds from stock option exercises		4,721	16,089		
Other financing activities		(4,135)	(4,271)		
Net cash (used in) financing activities		(184,768)	(1,265)		
(Decrease) increase in cash, cash equivalents, restricted cash and restricted cash equivalents		(464,041)	150,324		
Cash, cash equivalents, restricted cash and restricted cash equivalents at beginning of period		1,097,673	1,386,858		
Cash, cash equivalents, restricted cash and restricted cash equivalents at end of period	\$	633,632 \$	1,537,182		
Supplemental disclosure of cash flow information:			,, -		
Interest paid	\$	14,228 \$	23,758		
•	\$	(177,205) \$	462		
Income tax payments - net	Ψ	(177,200)	402		
Non-cash investing and financing activities:	¢	27.225 - 4	41.745		
Accrued purchases of property and equipment	\$	37,235 \$	41,745		

See Notes to Condensed Consolidated Financial Statements.

# BURLINGTON STORES, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS April 30, 2022 (Unaudited)

# 1. Summary of Significant Accounting Policies

# **Basis of Presentation**

As of April 30, 2022, Burlington Stores, Inc., a Delaware corporation (collectively with its subsidiaries, the Company), through its indirect subsidiary Burlington Coat Factory Warehouse Corporation (BCFWC), operated 866 retail stores.

These unaudited Condensed Consolidated Financial Statements include the accounts of Burlington Stores, Inc. and its subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation. The Condensed Consolidated Financial Statements are unaudited, but in the opinion of management reflect all adjustments (which are of a normal and recurring nature) necessary for the fair presentation of the results of operations for the interim periods presented. Certain information and note

disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) have been condensed or omitted. These Condensed Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended January 29, 2022 (Fiscal 2021 10-K). The balance sheet at January 29, 2022 presented herein has been derived from the audited Consolidated Financial Statements contained in the Fiscal 2021 10-K. Because the Company's business is seasonal in nature, the operating results for the three month period ended April 30, 2022 are not necessarily indicative of results for the fiscal year.

Accounting policies followed by the Company are described in Note 1, "Summary of Significant Accounting Policies," included in Part II, Item 8 of the Fiscal 2021 10-K.

# Fiscal Year

The Company defines its fiscal year as the 52- or 53-week period ending on the Saturday closest to January 31. The current fiscal year ending January 28, 2023 (Fiscal 2022) and the prior fiscal year ended January 29, 2022 (Fiscal 2021) both consist of 52 weeks.

# Recently Adopted Accounting Standards

There were no new accounting standards that had a material impact on the Company's Condensed Consolidated Financial Statements and notes thereto during the three month period ended April 30, 2022, and there were no new accounting standards or pronouncements that were issued but not yet effective as of April 30, 2022 that the Company expects to have a material impact on its financial position or results of operations upon becoming effective.

# 2. Stockholders' Equity

Activity for the three month periods ended April 30, 2022 and May 1, 2021 in the Company's stockholders' equity are summarized below:

_	(in thousands, except share data)												
	Comm	ıon Stock		Additional Paid-in	Ac	cumulated		Accumulated Other Omprehensive	Treasu	ry Sto	ock		
	Shares	Amount	_	Capital	I	Earnings	(L	Loss) Income	Shares		Amount		Total
Balance at January 29, 2022	81,677,315	\$ 7		\$ 1,927,554	\$	414,292	\$	(4,441)	(15,185,760)	\$	(1,576,995)	\$	760,417
Net income	_	_		_		16,174		_	_		_		16,174
Stock options exercised	41,673	_		4,721		_		_	_		_		4,721
Shares used for tax withholding	_	_		_		_		_	(30,090)		(5,673)		(5,673)
Shares purchased as part of publicly announced program	_	_		_		_		_	(512,905)		(99,090)		(99,090)
Vesting of restricted shares, net of forfeitures of 199 restricted shares	81,832	_		_		_		_	_		_		_
Stock based compensation	· —	_		16,705		_		_	_		_		16,705
Unrealized gains on interest rate derivative contracts, net of related taxes of \$7.4 million	_	_		_		_		20,060	_		_		20,060
Amount reclassified from accumulated other comprehensive income into earnings, net of related taxes of \$1.1 million	_			_		_		2,842	_		_		2,842
Balance at April 30, 2022	81,800,820	\$ 7		\$ 1,948,980	\$	430,466	\$	18,461	(15,728,755)	\$	(1,681,758)	\$	716,156

	(in thousands, except share data)											
	Accumulated Additional Accumulated Other Common Stock Paid-in Earnings Comprehensive						Other	Treasury Stock				
	Shares	Am	ount	Capital	(	Deficit)		Loss	Shares	Amount		Total
Balance at January 30, 2021	80,661,4 53	\$	7	\$ 1,809,831	\$	(11,702)	\$	(23,015)	(14,275,1 22)	\$ (1,310,367)	\$	464,754
Net loss	_		_	_		171,030		_	_	_		171,030
Stock options exercised	181,683		_	16,089		_		_	_	_		16,089
Shares used for tax withholding	_		_	_		_		_	(41,768)	(13,083)		(13,083)
Vesting of restricted shares, net of forfeitures of 883 restricted shares	53,914		_	_		_		_	_	_		_
Stock based compensation	_		_	12,879		_		_	_	_		12,879
Unrealized losses on interest rate derivative contracts, net of related tax benefit of \$0.3 million	_		_	_		_		825	_	_		825
Amount reclassified from accumulated other comprehensive income into earnings, net of related taxes of \$0.8 million	_		_	_		_		2,159	_	_		2,159
Adoption of ASU 2020-06	_		_	(131,916)		17,155		_	_	_		(114,761)
Balance at May 1, 2021	80,897,0 50	\$	7	\$ 1,706,883	\$	176,483	\$	(20,031)	(14,316,8 90)	\$ (1,323,450)	\$	539,892

# 3. Lease Commitments

The Company's leases primarily consist of stores, distribution facilities and office space under operating and finance leases that will expire principally during the next 30 years. The leases typically include renewal options at five year intervals and escalation clauses. Lease renewals are only included in the lease liability to the extent that they are reasonably assured of being exercised. The Company's leases typically provide for contingent rentals based on a percentage of gross sales. Contingent rentals are not included in the lease liability, and they are recognized as variable lease cost when incurred.

The following is a schedule of the Company's future lease payments:

The following is a senedate of the Company of lattice lease payments.	(in thousands)					
Fiscal Year		Operating Leases		Finance Leases		
2022 (remainder)	\$	383,117	\$	5,644		
2023		516,652		7,589		
2024		474,253		7,417		
2025		444,798		5,287		
2026		408,513		5,324		
2027		370,149		3,780		
Thereafter		1,130,557		24,233		
Total future minimum lease payments		3,728,039		59,274		
Amount representing interest		(644,283)		(16,469)		
Total lease liabilities		3,083,756		42,805		
Less: current portion of lease liabilities		(374,740)		(4,859)		
Total long term lease liabilities	\$	2,709,016	\$	37,946		
Weighted average discount rate		4.8%		6.6 %		
Weighted average remaining lease term (years)		8.3		11.0		

The above schedule excludes approximately \$485.8 million for 85 stores that the Company has committed to open or relocate but has not yet taken possession of the space. The discount rates used in valuing the Company's leases are not readily determinable, and are based on the Company's incremental borrowing rate on a fully collateralized basis.

The following is a schedule of net lease costs for the periods indicated:

		(in thousands)						
	·							
	April 3	April 30, 2022						
Finance lease cost:		_		_				
Amortization of finance lease asset (a)	\$	1,140	\$	1,142				
Interest on lease liabilities (b)		722		808				
Operating lease cost (c)		125,688		111,159				
Variable lease cost (c)		48,970		46,747				
Total lease cost		176,520		159,856				
Less all rental income (d)		(1,548)		(1,275)				
Total net rent expense (e)	\$	174,972	\$	158,581				

- (a) Included in the line item "Depreciation and amortization" in the Company's Condensed Consolidated Statements of Income.
- (b) Included in the line item "Interest expense" in the Company's Condensed Consolidated Statements of Income.
- (c) Includes real estate taxes, common area maintenance, insurance and percentage rent. Included in the line item "Selling, general and administrative expenses" in the Company's Condensed Consolidated Statements of Income.
- (d) Included in the line item "Other revenue" in the Company's Condensed Consolidated Statements of Income.
- (e) Excludes an immaterial amount of short-term lease cost.

Supplemental cash flow disclosures related to leases are as follows:

		(in thousands)					
		Three Months Ended					
	Al	April 30, 2022 May 1, 202					
Cash paid for amounts included in the measurement of lease liabilities:							
Cash payments arising from operating lease liabilities (a)	\$	126,091	\$	128,200			
Cash payments for the principal portion of finance lease liabilities (b)	\$	1,140	\$	1,263			
Cash payments for the interest portion of finance lease liabilities (a)	\$	722	\$	808			
Supplemental non-cash information:							
Operating lease liabilities arising from obtaining right-of-use assets	\$	276,559	\$	114,364			

- (a) Included within operating activities in the Company's Condensed Consolidated Statements of Cash Flows.
- (b) Included within financing activities in the Company's Condensed Consolidated Statements of Cash Flows.

# 4. Long Term Debt

Long term debt consists of:

Long term debt consists of.						
	(in thousands)					
		April 30,	J	January 29,	May 1,	
		2022	2022			2021
Senior secured term loan facility (Term B-6 Loans), LIBOR (with a floor of 0.00%) plus 2.00%, matures on June 24, 2028	\$	948,511	\$	950,676	\$	_
Senior secured term loan facility (Term B-5 Loans), LIBOR (with a floor of 0.00%) plus 1.75%, repaid in full on June 24, 2021		_		_		958,615
\$805,000 convertible senior notes, 2.25%, matures on April 15, 2025		507,687		572,322		805,000
\$300,000 senior secured notes, 6.25%, redeemed in full on June 11, 2021		_		_		300,000
\$650,000 ABL senior secured revolving facility, LIBOR plus spread based on average outstanding balance, matures on December 22, 2026		_		_		_
Finance lease obligations		42,805		43,945		46,719
Unamortized deferred financing costs		(9,589)		(11,484)		(25,034)
Total debt		1,489,414		1,555,459		2,085,300
Less: current maturities		(14,473)		(14,357)		(4,287)
Long term debt, net of current maturities	\$	1,474,941	\$	1,541,102	\$	2,081,013

Term Loan Facility

On June 24, 2021, BCFWC entered into Amendment No. 9 (the Ninth Amendment) to the credit agreement, dated February 24, 2011, among BCFWC the guarantors signatory thereto, and JPMorgan Chase Bank, N.A., as administrative agent and as collateral

agent, the lenders party thereto, J.P. Morgan Securities LLC and Goldman Sachs Lending Partners LLC, as joint bookrunners, and J.P. Morgan Securities LLC, Goldman Sachs Lending Partners LLC, Merrill Lynch, Pierce, Fenner & Smith Incorporated and Wells Fargo Securities, LLC, as joint arrangers (as amended from time to time, the Term Loan Credit Agreement) governing the senior secured term loan facility (the Term Loan Facility). The Ninth Amendment, among other things, extended the maturity date from November 17, 2024 to June 24, 2028, and changed the interest rate margins applicable to the Term Loan Facility from 0.75% to 1.00%, in the case of prime rate loans, and from 1.75% to 2.00%, in the case of LIBOR loans, with a 0.00% LIBOR floor. This amendment also requires quarterly principal payments of \$2.4 million. In connection with the execution of the Ninth Amendment, the Company incurred fees of \$3.3 million, primarily related to legal and placement fees, which were recorded in the line item "Costs related to debt issuances and amendments" in the Company's Condensed Consolidated Statement of Income. Additionally, the Company recognized a loss on the extinguishment of debt of \$1.2 million, representing the write-off of unamortized deferred financing costs and original issue discount, which was recorded in the line item "Loss on extinguishment of debt" in the Company's Condensed Consolidated Statement of Income.

The Term Loan Facility is collateralized by a first lien on the Company's favorable leases, real estate and property & equipment and a second lien on the Company's inventory and receivables. Interest rates for the Term Loan Facility are based on: (i) for LIBOR rate loans for any interest period, at a rate per annum equal to the greater of (x) the LIBOR rate, as determined by the Term Loan Facility Administrative Agent, for such interest period multiplied by the Statutory Reserve Rate (as defined in the Term Loan Credit Agreement), and (y) 0.00% (the Term Loan Adjusted LIBOR Rate), plus an applicable margin; and (ii) for prime rate loans, a rate per annum equal to the highest of (a) the variable annual rate of interest then announced by JPMorgan Chase Bank, N.A. at its head office as its "prime rate," (b) the federal reserve bank of New York rate in effect on such date plus 0.50% per annum, and (c) the Term Loan Adjusted LIBOR Rate for the applicable class of term loans for one-month plus 1.00%, plus, in each case, an applicable margin.

At April 30, 2022 and May 1, 2021, the interest rate related to the Term Loan Facility was 2.8% and 1.9%, respectively.

# Convertible Notes

On April 16, 2020, the Company issued \$805.0 million of its 2.25% Convertible Senior Notes due 2025 (Convertible Notes). The Convertible Notes are general unsecured obligations of the Company. The Convertible Notes bear interest at a rate of 2.25% per year, payable semi-annually in cash, in arrears, on April 15 and October 15 of each year, beginning on October 15, 2020. The Convertible Notes will mature on April 15, 2025, unless earlier converted, redeemed or repurchased.

During Fiscal 2021, the Company entered into separate, privately negotiated exchange agreements with certain holders of the Convertible Notes. Under the terms of the exchange agreements, the holders exchanged \$232.7 million in aggregate principal amount of Convertible Notes held by them for a combination of an aggregate of \$199.8 million in cash and 513,991 shares of the Company's common stock. These exchanges resulted in aggregate pre-tax debt extinguishment charges of \$124.6 million in Fiscal 2021.

During the first quarter of Fiscal 2022, the Company entered into separate, privately negotiated exchange agreements with certain holders of the Convertible Notes. Under the terms of the exchange agreements, the holders exchanged \$64.6 million in aggregate principal amount of Convertible Notes held by them for \$78.2 million in cash. These exchanges resulted in aggregate pre-tax debt extinguishment charges of \$14.7 million.

Prior to the close of business on the business day immediately preceding January 15, 2025, the Convertible Notes will be convertible at the option of the holders only upon the occurrence of certain events and during certain periods. Thereafter, the Convertible Notes will be convertible at the option of the holders at any time until the close of business on the second scheduled trading day immediately preceding the maturity date. The Convertible Notes have an initial conversion rate of 4.5418 shares per \$1,000 principal amount of Convertible Notes (equivalent to an initial conversion price of approximately \$220.18 per share of the Company's common stock), subject to adjustment if certain events occur. The initial conversion price represents a conversion premium of approximately 32.50% over \$166.17 per share, the last reported sale price of the Company's common stock on April 13, 2020 (the pricing date of the offering) on the New York Stock Exchange. During the first quarter of Fiscal 2021, the Company made an irrevocable settlement election for any conversions of the Convertible Notes. Upon conversion, the Company will pay cash for the principal amount. For any excess above principal, the Company will deliver shares of its common stock. The Company may not redeem the Convertible Notes prior to April 15, 2023. On or after April 15, 2023, the Company will be able to redeem for cash all or any portion of the Convertible Notes, at its option, if the last reported sale price of the Company's common stock is equal to or greater than 130% of the conversion price for a specified period of time, at a redemption price equal to 100% of the principal aggregate amount of the Convertible Notes to be redeemed, plus accrued and unpaid interest, if any, to, but excluding, the redemption date.

Holders of the Convertible Notes may require the Company to repurchase their Convertible Notes upon the occurrence of certain events that constitute a fundamental change under the indenture governing the Convertible Notes at a purchase price equal to 100% of the principal amount thereof, plus accrued and unpaid interest to, but excluding, the date of repurchase. In connection with

certain corporate events or if the Company issues a notice of redemption, it will, under certain circumstances, increase the conversion rate for holders who elect to convert their Convertible Notes in connection with such corporate event or during the relevant redemption period for such Convertible Notes. The effective interest rate is 2.8%.

The Convertible Notes consist of the following components as of the dates indicated:

	 (in thousands)							
	April 30,		May 1,					
	2022	2022		2021				
Principal	\$ 507,687	\$	572,322	\$	805,000			
Unamortized deferred debt costs	(7,934)		(9,761)		(16,854)			
Net carrying amount	\$ 499,753	\$	562,561	\$	788,146			

Interest expense related to the Convertible Notes consists of the following as of the periods indicated:

	(in thousands)						
	Three Months Ended						
	April 30, 2022 May				ay 1, 2021		
Coupon interest	\$	3,003	\$		4,511		
Amortization of deferred debt costs		775			1,000		
Convertible Notes interest expense	\$	3,778	\$		5,511		

# Secured Notes

On April 16, 2020, BCFWC issued \$300.0 million of 6.25% Senior Secured Notes due 2025 (Secured Notes). The Secured Notes were senior, secured obligations of BCFWC, and interest was payable semiannually in cash, in arrears, at a rate of 6.25% per annum on April 15 and October 15 of each year, beginning on October 15, 2020. The Secured Notes were guaranteed on a senior secured basis by Burlington Coat Factory Holdings, LLC, Burlington Coat Factory Investments Holdings, Inc. and BCFWC's subsidiaries that guarantee the loans under the Term Loan Facility.

On June 11, 2021, BCFWC redeemed the full \$300.0 million aggregate principal amount of the Secured Notes. The redemption price of the Secured Notes was \$323.7 million, plus accrued and unpaid interest to, but not including, the date of redemption. This redemption resulted in a pre-tax debt extinguishment charge of \$30.2 million in the third quarter of Fiscal 2021.

# ABL Line of Credit

At April 30, 2022, the Company had \$597.5 million available under its \$650.0 million asset-based lending facility (the ABL Line of Credit). There were no borrowings under the ABL Line of Credit during the three month period ended April 30, 2022.

At May 1, 2021, the Company had \$549.5 million available under the ABL Line of Credit. There were no borrowings under the ABL Line of Credit during the three month period ended May 1, 2021.

# 5. Derivative Instruments and Hedging Activities

The Company accounts for derivatives and hedging activities in accordance with ASC 815, "Derivatives and Hedging" (ASC 815). As required by ASC 815, the Company records all derivatives on the balance sheet at fair value and adjusts to market on a quarterly basis. In addition, to comply with the provisions of ASC 820, "Fair Value Measurements" (ASC 820), credit valuation adjustments, which consider the impact of any credit enhancements to the contracts, are incorporated in the fair values to account for potential nonperformance risk. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered any applicable credit enhancements such as collateral postings, thresholds, mutual puts, and guarantees. In accordance with ASC 820, the Company made an accounting policy election to measure the credit risk of its derivative financial instruments that are subject to master netting agreements on a net basis by counterparty portfolio. There is no impact of netting, because the Company has only one derivative. The Company classifies its derivative valuations in Level 2 of the fair value hierarchy.

On December 17, 2018, the Company entered into an interest rate swap, which hedged \$450 million of the variable rate exposure under the Term Loan Facility at a rate of 2.72%. On June 24, 2021, the Company terminated this previous interest rate swap, and entered into a new interest rate swap, which hedges \$450 million of the variable rate exposure on the Term Loan Facility at a blended rate of 2.19%, and is designated as a cash flow hedge.

The amount of loss deferred for the previous interest rate swap was \$26.9 million. The Company is amortizing this amount from accumulated other comprehensive loss into interest expense over the original life of the previous interest rate swap, which had an original maturity date of December 29, 2023. The new interest rate swap had a liability fair value at inception of \$26.9 million. The Company will accrete this amount into accumulated other comprehensive loss as a benefit to interest expense over the life of the new interest rate swap, which has a maturity date of June 24, 2028.

# Cash Flow Hedges of Interest Rate Risk

The Company's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish these objectives, the Company primarily uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

As of April 30, 2022, the Company had the following outstanding interest rate derivative that was designated as a cash flow hedge of interest rate risk:

Interest Rate Derivative	Number of Instruments	Notional Aggregate Principal Amount	Interest Swap Rate	Maturity Date
Interest rate swap contract	One	\$450.0 million	2.19%	June 24, 2028

### Tabular Disclosure

The table below presents the fair value of the Company's derivative financial instruments on a gross basis as well as their classification on the Company's Condensed Consolidated Balance Sheets:

		(in thousands)								
		Fair Values of Derivative Instruments								
	April 30, 2022 January 29, 2022									
	Balance Balance				Balance					
Derivatives Designated as Hedging	Sheet	Fair	Sheet	Fair	Sheet	Fair				
Instruments	Location	Value	Location	Value	Location	Value				
Interest rate swap contracts	Other assets	\$ 19,453	Other liabilities	\$ 10,968	Other liabilities	\$ 27,569				

The following table presents the unrealized gains and losses deferred to accumulated other comprehensive loss resulting from the Company's derivative financial instruments for each of the reporting periods.

	(in thousands)								
	Three Months Ended								
Interest Rate Derivatives:	April 30, 2022			May 1, 2021					
Unrealized gains, before taxes	\$	27,491	\$		1,132				
Income tax expense		(7,431)			(307)				
Unrealized gains, net of taxes	\$	20,060	\$		825				

The following table presents information about the reclassification of gains and losses from accumulated other comprehensive loss into earnings related to the Company's derivative instruments for each of the reporting periods.

		(in thousands)							
		Three Mon	ths Ended	<u> </u>					
Component of Earnings:	Apri	1 30, 2022	May 1, 2021						
Interest expense	\$	3,892 \$		\$ 3,892		2,964			
Income tax benefit		(1,050)		(805)					
Net reclassification into earnings	\$	2,842	\$	2,159					

The Company estimates that approximately \$6.9 million will be reclassified from accumulated other comprehensive income into interest expense during the next twelve months.

### 6. Fair Value Measurements

The Company accounts for fair value measurements in accordance with ASC 820, which defines fair value, establishes a framework for measurement and expands disclosure about fair value measurements. ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price), and classifies the inputs used to measure fair value into the following hierarchy:

- Level 1: Quoted prices for identical assets or liabilities in active markets.
- Level 2: Quoted market prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.
- Level 3: Pricing inputs that are unobservable for the assets and liabilities and include situations where there is little, if any, market activity for the assets and liabilities.

The inputs into the determination of fair value require significant management judgment or estimation.

The carrying amounts of cash equivalents, accounts receivable and accounts payable approximate fair value due to the short-term nature of these instruments.

Refer to Note 5, "Derivative Instruments and Hedging Activities," for further discussion regarding the fair value of the Company's interest rate swap contract.

# Financial Assets

The fair values of the Company's financial assets and the hierarchy of the level of inputs as of April 30, 2022, January 29, 2022 and May 1, 2021 are summarized below:

		(in thousands)					
	_	Fair Value Measurements at					
		April 30, January 29, 2022 2022		May 1, 2021			
Level 1							
Cash equivalents (including restricted cash)	\$	291,694	\$	701,638	\$	1,001,534	

Long-lived assets are measured at fair value on a non-recurring basis for purposes of calculating impairment using the fair value hierarchy of ASC 820. The fair value of the Company's long-lived assets is calculated using a discounted cash-flow model that used level 3 inputs. In calculating future cash flows, the Company makes estimates regarding future operating results and market rent rates, based on its experience and knowledge of market factors in which the retail location is located. During the first quarter of Fiscal 2022 and the first quarter of Fiscal 2021, the assets impaired had a remaining carrying value after impairments of \$3.4 million and \$3.1 million, respectively.

# Financial Liabilities

The fair values of the Company's financial liabilities are summarized below:

	(iii uiousuiius)							
	April 3	30, 2022	January	29, 2022	May 1	1, 2021		
	Principal Amount	•		Principal Amount	Fair Value			
Term B-6 Loans	\$ 954,204	\$ 945,855	\$ 956,608	\$ 955,412	\$ —	\$ —		
Term B-5 Loans	_	_	_	_	961,415	953,604		
Convertible Notes	507,687	613,860	572,322	724,703	805,000	1,268,382		
Secured Notes	_	_	_	_	300,000	318,375		
ABL Line of Credit (a)						<u> </u>		
Total debt (b)	\$ 1,461,891	\$ 1,559,715	\$ 1,528,930	\$ 1,680,115	\$ 2,066,415	\$ 2,540,361		

(in thousands

- (a) To the extent the Company has any outstanding borrowings under the ABL Line of Credit, the fair value would approximate its reported value, because the interest rate is variable and reflects current market rates, due to its short term nature.
- (b) The table above excludes finance lease obligations, debt discount and deferred debt costs.

The fair values presented herein are based on pertinent information available to management as of the respective period end dates. The estimated fair values of the Company's debt are classified as Level 2 in the fair value hierarchy, and are based on current market quotes received from inactive markets.

### 7. Income Taxes

Income tax expense was \$1.5 million during the first quarter of Fiscal 2022 compared with \$40.6 million during the first quarter of Fiscal 2021. The effective tax rate for the first quarter of Fiscal 2022 was 8.7% compared with 19.2% during the first quarter of Fiscal 2021. The decrease in income tax expense in the current year was a result of lower pre-tax income. The decrease in effective tax rate is due to favorable permanent items having a greater impact as a result of the lower pretax income compared to the prior year.

Net deferred taxes are as follows:

	(in thousands)				
	April 30, 2022	Jä	anuary 29, 2022	May 1, 2021	
Deferred tax asset	\$ 3,824	\$	3,959	\$	4,332
Deferred tax liability	 232,863		220,023		171,619
Net deferred tax liability	\$ 229,039	\$	216,064	\$	167,287

Net deferred tax assets relate to Puerto Rico deferred balances that have a future net benefit for tax purposes. Net deferred tax liabilities primarily relate to intangible assets and depreciation expense where the Company has a future obligation for tax purposes.

As of April 30, 2022, the Company had a deferred tax asset related to net operating losses of \$22.2 million, inclusive of \$21.9 million related to state net operating losses that expire at various dates between 2023 and 2041, as well as \$0.3 million related to Puerto Rico net operating losses that will expire in 2025.

As of April 30, 2022, the Company had a deferred tax asset related to tax credit carry-forwards of \$8.6 million, inclusive of \$7.8 million of state tax credit carry-forwards, which will begin to expire in 2023, and \$0.8 million of deferred tax assets recorded for Puerto Rico alternative minimum tax credits that have an indefinite life.

As of April 30, 2022, January 29, 2022 and May 1, 2021, valuation allowances amounted to \$12.9 million, \$12.9 million and \$13.7 million, respectively, related to state and Puerto Rico net operating losses and state tax credit carry-forwards. The Company believes that it is more likely than not that this portion of state and Puerto Rico net operating losses and state tax credit carry-forwards will not be realized.

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act (the CARES Act) was signed into law, which provided emergency economic assistance for American workers, families and businesses affected by the COVID-19 pandemic. As of April 30, 2022, the Company received a portion of its one-time tax refund from the carryback of federal net operating losses (NOLs) as a result of the CARES Act in the amount of \$177.4 million. The remaining amount of the refund to be received as of April 30, 2022 is \$68.1 million, which is included in the line item "Prepaid and other current assets" on the Company's Condensed Consolidated Balance Sheet.

# 8. Capital Stock

Treasury Stock

The Company accounts for treasury stock under the cost method.

During the three month period ended April 30, 2022, the Company acquired 30,090 shares of common stock from employees for approximately \$5.7 million to satisfy their minimum statutory tax withholdings related to the vesting of restricted stock and restricted stock unit awards, which was recorded in the line item "Treasury stock" on the Company's Condensed Consolidated Balance Sheets, and the line item "Purchase of treasury shares" on the Company's Condensed Consolidated Statements of Cash Flows.

Share Repurchase Program

On August 18, 2021, the Company's board of directors authorized the repurchase of up to \$400.0 million of common stock, which is authorized to be executed through August 2023. This repurchase program is funded using the Company's available cash and borrowings under the ABL Line of Credit.

On February 16, 2022, the Company's Board of Directors authorized the repurchase of up to \$500.0 million of common stock, which is authorized to be executed through February 2024.

During the first quarter of Fiscal 2022, the Company repurchased 512,905 shares of common stock for \$99.1 million under this repurchase program. As of April 30, 2022, the Company had \$550.9 million remaining under its share repurchase authorization.

# 9. Net Income Per Share

Basic net income per share is calculated by dividing net income by the weighted-average number of common shares outstanding. Diluted net income per share is calculated by dividing net income by the weighted-average number of common shares and potentially dilutive securities outstanding during the period using the treasury stock method for the Company's stock option, restricted stock and restricted stock unit awards, and the if-converted method for the Convertible Notes. The following table presents the computation of basic and diluted net income per share:

	(in thousands, except per share data) Three Months Ended			
		April 30, 2022		May 1, 2021
Basic net income per share				
Net income	\$	16,174	\$	171,030
Weighted average number of common shares – basic		66,281		66,397
Net income per common share – basic	\$	0.24	\$	2.58
Diluted net income per share				
Net income	\$	16,174	\$	171,030
Shares for basic and diluted net income per share:				
Weighted average number of common shares – basic		66,281		66,397
Assumed exercise of stock options and vesting of restricted stock		364		761
Assumed conversion of convertible debt		_		874
Weighted average number of common shares – diluted		66,645		68,032
Net income per common share – diluted	\$	0.24	\$	2.51

Approximately 555,000 shares of the Company's stock-based compensation grants were excluded from diluted net income per share for the three month period ended April 30, 2022, since their effect was anti-dilutive.

Approximately 5,000 shares related to the Company's stock option, restricted stock and restricted stock unit awards were excluded from diluted net income per share for the three month period ended May 1, 2021, since their effect was anti-dilutive.

During the three months ended April 30, 2022, shares of common stock issuable upon conversion of the Convertible Notes have been excluded from the computation of diluted earnings per share as the effect would be anti-dilutive, since the conversion price of \$220.18 exceeded the average market price of the Company's common stock during the period.

# 10. Stock-Based Compensation

As of April 30, 2022, there were 1,898,671 shares of common stock available for issuance under the Company's 2013 Omnibus Incentive Plan. Subsequent to the end of the first quarter of Fiscal 2022, the Company's stockholders approved the Company's 2022 Omnibus Incentive Plan (2022 Plan) at the Company's annual meeting of stockholders on May 18, 2022. The 2022 Plan previously had been approved by the Company's Board of Directors subject to stockholder approval. The 2022 Plan replaces the 2013 Plan and is largely based on the 2013 Plan, but with updates to the available shares and other administrative changes. Subject to the terms and conditions of the 2022 Plan, the number of shares of Company common stock authorized for grants under the 2022 Plan is 5,470,000 shares plus the number of shares that remained available for future grant under the 2013 Plan as of the effectiveness of the 2022 Plan.

Non-cash stock compensation expense is as follows:

		(in thousands)								
	Three Months Ended									
	A	pril 30,	May 1, 2021							
Type of Non-Cash Stock Compensation		2022								
Restricted stock and restricted stock unit grants (a)	\$	8,492	\$	6,256						
Stock option grants (a)		4,999		4,394						
Performance stock unit grants (a)		3,214		2,229						
Total (b)	\$	16,705	\$	12,879						

- (a) Included in the line item "Selling, general and administrative expenses" in the Company's Condensed Consolidated Statements of Income.
- (b) The amounts presented in the table above exclude taxes. For the three month period ended April 30, 2022, the tax benefit related to the Company's non-cash stock compensation was approximately \$3.2 million. For the three month period ended May 1, 2021, the tax benefit related to the Company's non-cash stock compensation was approximately \$2.4 million.

# Stock Options

Stock option transactions during the three month period ended April 30, 2022 are summarized as follows:

	Number of Shares	 Weighted Average Exercise Price Per Share
Options outstanding, January 29, 2022	1,097,558	\$ 181.17
Options granted	6,993	214.03
Options exercised (a)	(41,673)	113.29
Options forfeited	(3,414)	213.94
Options outstanding, April 30, 2022	1,059,464	\$ 183.95

(a) Options exercised during the three month period ended April 30, 2022 had a total intrinsic value of \$3.8 million.

The following table summarizes information about the stock options vested and expected to vest during the contractual term of such options as of April 30, 2022:

	Options	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Aggregate Intrinsic Value (in millions)
Options vested and expected to vest	1,059,464	6.7	\$ 183.95	\$ 43.5
Options exercisable	470,643	5.3	\$ 141.00	\$ 29.5

The fair value of each stock option granted during the three month period ended April 30, 2022 was estimated using the Black Scholes option pricing model using the following assumptions:

	Three Mon	iths Ended
	Apri	1 30,
	20	22
Risk-free interest rate	1.13	3%
Expected volatility	34	%
Expected life (years)	6.2	25
Contractual life (years)	10	0.0
Expected dividend yield	09	%
Weighted average grant date fair value of options issued	\$ 74.	.83

The expected dividend yield was based on the Company's expectation of not paying dividends in the near term. To evaluate its volatility factor, the Company uses the historical volatility of its stock price, as well as the historical volatility of the stock price of peer companies that are publicly traded over the expected life of the options. The risk free interest rate was based on the U.S. Treasury rates for U.S. Treasury zero-coupon bonds with maturities similar to those of the expected term of the awards being valued. For grants issued during the three month period ended April 30, 2022, the expected life of the options was calculated using the simplified method. The simplified method defines the life as the average of the contractual term of the options and the weighted average vesting period for all option tranches. This methodology was utilized due to the relatively short length of time the Company's common stock has been publicly traded.

# Restricted Stock

Prior to May 1, 2019, the Company granted shares of restricted stock. Grants made on and after May 1, 2019 are in the form of restricted stock units. Restricted stock transactions during the three month period ended April 30, 2022 are summarized as follows:

	Number of Shares	Weighted Average Grant Date Fair Value Per Award
Non-vested awards outstanding, January 29, 2022	368,158	\$ 233.00
Awards granted	3,345	213.15
Awards vested (a)	(2,224)	159.11
Awards forfeited	(1,360)	210.81
Non-vested awards outstanding, April 30, 2022	367,919	233.35

(a) Restricted stock awards vested during the three month period ended April 30, 2022 had a total intrinsic value of \$0.5 million.

The fair value of each share of restricted stock granted during the three month period ended April 30, 2022 was based upon the closing price of the Company's common stock on the grant date.

# Performance Stock Units

The Company grants performance-based restricted stock units to its senior executives. Vesting of the performance stock units granted in Fiscal 2020 and Fiscal 2021 is based on continued service and the achievement of pre-established EBIT margin expansion and sales compounded annual growth rate (CAGR) goals (each weighted equally) over a three-year performance period. Vesting of the performance stock units granted in Fiscal 2022 will be based on continued service and the achievement of pre-established adjusted net income per share growth over a three-year performance period. Based on the Company's achievement of these goals, each award may range from 50% (at threshold performance) to no more than 200% of the target award. In the event that actual performance is below threshold, no award will be made. Compensation costs recognized on the performance stock units are adjusted, as applicable, for performance above or below the target specified in the award.

Performance stock unit transactions during the three month period ended April 30, 2022 are summarized as follows:

	Number of Shares	Weighted Average Grant Date Fair Value Per Award
Non-vested awards outstanding, January 29, 2022	186,436	\$ 215.90
Awards granted (a)	11,118	170.08
Awards vested (a) (b)	(81,440)	173.84
Awards forfeited		_
Non-vested awards outstanding, April 30, 2022	116,114	241.01

- (a) Inclusive of awards distributed in connection with the final settlement of the performance-based stock awards granted in Fiscal 2019.
- (b) Performance-based stock awards vested during the three month period ended April 30, 2022 had a total intrinsic value of \$15.4 million.

# 11. Commitments and Contingencies

# Legal

In the course of business, the Company is party to class or collective actions alleging violations of federal and state wage and hour and other labor statutes, representative claims under the California Private Attorneys' General Act and various other lawsuits and regulatory proceedings from time to time including, among others, commercial, product, employee, customer, intellectual property, privacy and other claims. Actions against us are in various procedural stages. Many of these proceedings raise factual and legal issues and are subject to uncertainties. While no assurance can be given as to the ultimate outcome of these matters, the Company believes

that the final resolution of these actions will not have a material adverse effect on the Company's results of operations, financial position, liquidity or capital resources.

# Letters of Credit

The Company had letters of credit arrangements with various banks in the aggregate amount of \$52.5 million, \$55.4 million and \$50.6 million as of April 30, 2022, January 29, 2022 and May 1, 2021, respectively. Among these arrangements, as of April 30, 2022, January 29, 2022 and May 1, 2021, the Company had letters of credit outstanding in the amount of \$47.3 million, \$48.4 million and \$46.8 million, respectively, guaranteeing performance under various insurance contracts and utility agreements. In addition, the Company had outstanding letters of credit arrangements in the amounts of \$5.2 million, \$7.1 million and \$3.8 million at April 30, 2022, January 29, 2022 and May 1, 2021, respectively, related to certain merchandising agreements. Based on the terms of the agreement governing the ABL Line of Credit, the Company had the ability to enter into letters of credit up to \$597.5 million, \$594.6 million and \$549.5 million as of April 30, 2022, January 29, 2022 and May 1, 2021, respectively.

# Purchase Commitments

The Company had \$1,452.3 million of purchase commitments related to goods that were not received as of April 30, 2022.

# Death Benefits

In November 2005, the Company entered into agreements with three of the Company's former executives whereby upon each of their deaths the Company will pay \$1.0 million to each respective designated beneficiary.

# BURLINGTON STORES, INC.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion summarizes the significant factors affecting our consolidated operating results, financial condition, liquidity and cash flows as of and for the periods presented below. The following discussion and analysis should be read in conjunction with the Condensed Consolidated Financial Statements and notes thereto included elsewhere in this report and the Consolidated Financial Statements and notes thereto in our Annual Report on Form 10-K for the fiscal year ended January 29, 2022 (Fiscal 2021 10-K).

In addition to historical information, this discussion and analysis contains forward-looking statements based on current expectations that involve risks, uncertainties and assumptions, such as our plans, objectives, expectations and intentions. Our actual results or other events may differ materially from those anticipated in these forward-looking statements due to various factors, including those discussed under the section of this Item 2 entitled "Safe Harbor Statement."

# **Executive Summary**

### Introduction

We are a nationally recognized off-price retailer of high-quality, branded merchandise at everyday low prices. We opened our first store in Burlington, New Jersey in 1972, selling primarily coats and outerwear. Since then, we have expanded our store base to 866 stores as of April 30, 2022 in 46 states and Puerto Rico. We have diversified our product categories by offering an extensive selection of in-season, fashion-focused merchandise at up to 60% off other retailers' prices, including: women's ready-to-wear apparel, menswear, youth apparel, baby, beauty, footwear, accessories, home, toys, gifts and coats. We sell a broad selection of desirable, first-quality, current-brand, labeled merchandise acquired directly from nationally-recognized manufacturers and other suppliers.

### Fiscal Year

to:

Fiscal 2022 is defined as the 52-week year ending January 28, 2023. Fiscal 2021 is defined as the 52-week year ended January 29, 2022.

# Store Openings, Closings, and Relocations

During the three month period ended April 30, 2022, we opened 33 new stores, inclusive of five relocations, and permanently closed two stores, exclusive of the aforementioned relocations, bringing our store count as of April 30, 2022 to 866 stores.

### Ongoing Initiatives for Fiscal 2022

We continue to focus on a number of ongoing initiatives aimed at increasing our overall profitability. These initiatives include, but are not limited

# Driving Comparable Store Sales Growth.

We intend to continue to increase comparable store sales through the following initiatives:

- More Effectively Chasing the Sales Trend. We plan sales using conservative comparable stores sales growth, holding and controlling
  liquidity, closely analyzing the sales trend by business, and remaining ready to chase that trend. We believe that these actions will also
  allow us to take more advantage of great opportunistic buys.
- *Operating with Leaner Inventories.* We are planning to carry less inventory in our stores going forward compared to historical levels, which we believe should result in the customer finding a higher mix of fresh receipts and great merchandise values. We believe that this should drive faster turns and lower markdowns, while simultaneously improving our customers' shopping experience.
- Making a Greater Investment in Merchandising Capabilities. We intend to invest in incremental headcount, especially in growing or
  under-developed businesses, training and coaching, improved tools and reporting, and other forms of merchant support. We believe
  that these investments should improve our ability to develop vendor

- relationships, source great merchandise buys, more accurately assess value, and better forecast and chase the sales trend.
- Enhancing Existing Categories and Introducing New Categories. We have opportunities to expand the depth and breadth of certain
  existing categories, such as ladies' apparel, children's products, bath and cosmetic merchandise, housewares, décor for the home and
  beauty as we continue to de-weather our business, and maintain the flexibility to introduce new categories as we expand our
  merchandising capabilities.

# • Expanding and Enhancing Our Retail Store Base.

We intend to expand and enhance our retail store base through the following initiatives:

- Adhering to a Market Focused and Financially Disciplined Real Estate Strategy. We have grown our store base consistently since our founding in 1972, developing more than 99% of our stores organically. We believe there is significant opportunity to expand our retail store base in the United States. As a result of our smaller store prototype, we have identified numerous market opportunities that we believe will allow us to operate 2,000 stores over the long term.
- Maintaining Focus on Unit Economics and Returns. We have adopted a market focused approach to new store openings in more
  productive retail locations, with a specific focus on maximizing sales while achieving attractive unit economics and returns.
  Additionally, as we continue to execute our smaller store prototype, we believe we can reduce occupancy and operating expenses.
- Enhancing the Store Experience. We continue to invest in select store relocations and downsizes to improve the customer experience, taking into consideration the age, size, sales, and location of a store. Relocations provide an opportunity, upon leases expiration, to right-size our stores, improve our competitive positioning, incorporate our new prototype store designs and reduce occupancy costs. Downsizes provide an opportunity to right-size our stores, within our existing space, improve co-tenancy, incorporate all of our new store designs and reduce occupancy costs.

# Enhancing Operating Margins.

We intend to increase our operating margins through the following initiatives:

- *Improving Operational Flexibility.* Our store and supply chain teams must continue to respond to the challenge of becoming more responsive to the sales chase, enhancing their ability at flexing up and down based on trends. Their ability to appropriately flex based on the ongoing trends allows us to maximize leverage on sales, regardless of the trend.
- *Optimizing Markdowns*. We believe that our markdown system allows us to maximize sales and gross margin dollars based on forward-looking sales forecasts, sell-through targets and exit dates. Additionally, as we plan to carry less inventory in our stores compared to historical levels, we expect to drive faster turns, which in turn will reduce the amount of markdowns taken.
- *Enhancing Purchasing Power.* We believe that increasing our store footprint and expanding our east and west coast buying offices provides us with the opportunity to capture incremental buying opportunities and realize economies of scale in our merchandising and non-merchandising purchasing activities.
- Challenging Expenses to Drive Operating Leverage. We believe that we will be able to leverage our growing sales over the fixed costs of our business. In addition, by more conservatively planning our comparable store sales growth, we are forcing even tighter expense control throughout all areas of our business. We believe that this should put us in a strong position to drive operating leverage on any sales ahead of the plan. Additionally, we plan to continue challenging the processes and operating norms throughout the organization with the belief that this will lead to incremental efficiency improvements and savings.

# **Uncertainties and Challenges**

As we strive to increase profitability, there are uncertainties and challenges that we face that could have a material impact on our revenues or income. Some of these uncertainties and challenges are summarized below. For a further discussion, please refer to the description under the heading "Risk Factors" in the Fiscal 2021 10-K.

*COVID-19.* The extent of the continuing impact of the COVID-19 pandemic on our business will depend largely on future developments, including the production and administration of effective medical treatments and vaccines, additional costs and delays related to our supply chain, reduced workforces or labor shortages and scarcity of raw materials, and any future required store closures

because of COVID-19 resurgences. COVID-19 presents material uncertainty and risk with respect to our business, financial performance and condition, operating results, liquidity and cash flows.

General Economic Conditions. Consumer spending habits, including spending for the merchandise that we sell, are affected by, among other things, prevailing global economic conditions, inflation, including the costs of basic necessities and other goods, levels of employment, salaries and wage rates, prevailing interest rates, housing costs, energy costs, commodities pricing, income tax rates and policies, consumer confidence and consumer perception of economic conditions. In addition, consumer purchasing patterns may be influenced by consumers' disposable income, credit availability and debt levels.

A broad, protracted slowdown in the U.S. economy, an extended period of high unemployment rates, an uncertain global economic outlook or a credit crisis could adversely affect consumer spending habits resulting in lower net sales and profits than expected on a quarterly or annual basis. Consumer confidence is also affected by the domestic and international political situation. Our financial condition and operations could be impacted by changes in government regulations in areas including, but not limited to, taxes and healthcare. Ongoing international trade and tariff negotiations could have a direct impact on our income and an indirect impact on consumer prices. The outbreak or escalation of war, or the occurrence of terrorist acts or other hostilities in or affecting the U.S., or public health issues such as pandemics or epidemics, including the continuing COVID-19 pandemic, could lead to a decrease in spending by consumers. In addition, natural disasters, public health issues, industrial accidents and acts of war in various parts of the world, such as the current conflict in Ukraine, could have the effect of disrupting supplies and raising prices globally which, in turn, may have adverse effects on the world and U.S. economies and lead to a downturn in consumer confidence and spending.

We closely monitor our net sales, gross margin and expenses. We have performed scenario planning such that if our net sales decline for an extended period of time, we have identified variable costs that could be reduced to partially mitigate the impact of these declines. If we were to experience adverse economic trends and/or if our efforts to counteract the impacts of these trends are not sufficiently effective, there could be a negative impact on our financial performance and position in future fiscal periods.

Seasonality of Sales and Weather Conditions. Our business, like that of most retailers, is subject to seasonal influences. In the second half of the year, which includes the back-to-school and holiday seasons, we generally realize a higher level of sales and net income.

Weather continues to be a contributing factor to the sale of our merchandise. Generally, our sales are higher if the weather is cold during the Fall and warm during the early Spring. Sales of cold weather clothing are increased by early cold weather during the Fall, while sales of warm weather clothing are improved by early warm weather conditions in the Spring. Although we have diversified our product offerings, we believe traffic to our stores is still driven, in part, by weather patterns.

Competition and Margin Pressure. We believe that in order to remain competitive with retailers, including off-price retailers and discount stores, we must continue to offer brand-name merchandise at a discount to prices offered by other retailers as well as an assortment of merchandise that is appealing to our customers.

The U.S. retail apparel and home furnishings markets are highly fragmented and competitive. We compete for business with department stores, off-price retailers, internet retailers, specialty stores, discount stores, wholesale clubs, and outlet stores as well as with certain traditional, full-price retail chains that have developed off-price concepts. At various times throughout the year, traditional full-price department store chains and specialty shops offer brandname merchandise at substantial markdowns, which can result in prices approximating those offered by us at our Burlington Stores. We anticipate that competition will increase in the future. Therefore, we will continue to look for ways to differentiate our stores from those of our competitors.

The U.S. retail industry continues to face increased pressure on margins as overall challenging retail conditions have led consumers to be more value conscious. Our strategy to chase the sales trend allows us the flexibility to purchase less pre-season merchandise with the balance purchased in-season and opportunistically. It also provides us with the flexibility to shift purchases between suppliers and categories. This enables us to obtain better terms with our suppliers, which we expect to help offset any rising costs of goods.

Industry-wide supply chain issues led to increased freight and labor costs during Fiscal 2021 and continue to add pressure on margins in Fiscal 2022. These costs significantly impacted results in Fiscal 2021 and the first quarter of Fiscal 2022, and there remains significant uncertainty around when and if freight costs will return to pre-pandemic levels. Additionally, the higher our sales volume is, and the more sales we chase above our initial plans, the more these increased supply chain costs will impact our margins.

We have also experienced inflationary pressure in our supply chain and with respect to raw materials and finished goods, as well as in occupancy and other operating costs. There can be no assurance that we will be able to offset inflationary pressure in the future by increasing prices or through other means, or that our business will not be negatively affected by continued inflation in the future.

# **Key Performance and Non-GAAP Measures**

We consider numerous factors in assessing our performance. Key performance and non-GAAP measures used by management include net income, Adjusted Net Income, Adjusted EBITDA, Adjusted EBIT, comparable store sales, gross margin, inventory, store payroll and liquidity.

*Net income*. We earned net income of \$16.2 million during the three month period ended April 30, 2022 compared with net income of \$171.0 million during the three month period ended May 1, 2021. This decrease was primarily driven by lower sales, as well as decreased gross margin rate due to industry wide supply chain issues. Refer to the section below entitled "Results of Operations" for further explanation.

Adjusted Net Income, Adjusted EBITDA and Adjusted EBIT: Adjusted Net Income, Adjusted EBITDA and Adjusted EBIT are non-GAAP financial measures of our performance.

We define Adjusted Net Income as net income, exclusive of the following items, if applicable: (i) net favorable lease costs; (ii) loss on extinguishment of debt; (iii) impairment charges; (iv) amounts related to certain litigation matters; and (v) other unusual, non-recurring or extraordinary expenses, losses, charges or gains, all of which are tax effected to arrive at Adjusted Net Income.

We define Adjusted EBITDA as net income, exclusive of the following items, if applicable: (i) interest expense; (ii) interest income; (iii) loss on extinguishment of debt; (iv) income tax expense; (v) depreciation and amortization; (vi) impairment charges; (vii) amounts related to certain litigation matters; and (viii) other unusual, non-recurring or extraordinary expenses, losses, charges or gains.

We define Adjusted EBIT as net income, exclusive of the following items, if applicable: (i) interest expense; (ii) interest income; (iii) loss on extinguishment of debt; (iv) income tax expense; (v) impairment charges; (vi) net favorable lease costs; (vii) amounts related to certain litigation matters; and (viii) other unusual, non-recurring or extraordinary expenses, losses, charges or gains.

We present Adjusted Net Income, Adjusted EBITDA and Adjusted EBIT, because we believe they are useful supplemental measures in evaluating the performance of our business and provide greater transparency into our results of operations. In particular, we believe that excluding certain items that may vary substantially in frequency and magnitude from what we consider to be our core operating results are useful supplemental measures that assist investors and management in evaluating our ability to generate earnings and leverage sales, and to more readily compare core operating results between past and future periods.

We believe that these non-GAAP measures provide investors helpful information with respect to our operations and financial condition. Other companies in the retail industry may calculate these non-GAAP measures differently such that our calculation may not be directly comparable.

Adjusted Net Income has limitations as an analytical tool, and should not be considered either in isolation or as a substitute for net income or other data prepared in accordance with GAAP. Among other limitations, Adjusted Net Income does not reflect the following items, net of their tax effect:

- net favorable lease costs:
- losses on extinguishment of debt;
- amounts charged for certain litigation matters;
- · impairment charges on long-lived assets; and
- other unusual, non-recurring or extraordinary expenses, losses, charges or gains.

During the three months ended April 30, 2022, Adjusted Net Income decreased \$139.9 million to \$36.1 million compared to the same period in the prior year. This decrease was primarily driven by lower sales, as well as decreased gross margin rate due to industry wide supply chain issues. Refer to the section below entitled "Results of Operations" for further explanation.

The following table shows our reconciliation of net income to Adjusted Net Income for the three months ended April 30, 2022 compared with the three months ended May 1, 2021:

	(unaudited)				
		(in thousands)			
		Three Mon	ths End	led	
		April 30,		May 1,	
	2022 2021			2021	
Reconciliation of net income to Adjusted Net Income:					
Net income	\$	16,174	\$	171,030	
Net favorable lease costs (a)		4,702		5,911	
Loss on extinguishment of debt (b)		14,657			
Impairment charges		2,543		777	
Litigation matters (c)		5,000			
Tax effect (d)		(7,017)		(1,771)	
Adjusted Net Income	\$	36,059	\$	175,947	

- (a) Net favorable lease cost represents the non-cash expense associated with favorable and unfavorable leases that were recorded as a result of purchase accounting related to the April 13, 2006 Bain Capital acquisition of Burlington Coat Factory Warehouse Corporation (the Merger Transaction). These expenses are recorded in the line item "Selling, general and administrative expenses" in our Condensed Consolidated Statements of Income.
- (b) Amounts relate to the partial repurchases of the \$805.0 million, 2.25% Convertible Senior Notes due 2025 (Convertible Notes).
- (c) Represents amounts charged for certain litigation matters.
- (d) Tax effect is calculated based on the effective tax rates (before discrete items) for the respective periods, adjusted for the tax effect for the impact of items (a) through (c).

Adjusted EBITDA has limitations as an analytical tool, and should not be considered either in isolation or as a substitute for net income or other data prepared in accordance with GAAP. Among other limitations, Adjusted EBITDA does not reflect:

- interest expense on our debt;
- interest income;
- losses on the extinguishment of debt;
- cash requirements for replacement of assets. Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will likely have to be replaced in the future;
- · amounts charged for certain litigation matters;
- impairment charges on long-lived assets;
- income tax expense; and
- other unusual, non-recurring or extraordinary expenses, losses, charges or gains.

During the three months ended April 30, 2022, Adjusted EBITDA decreased \$168.1 million to \$125.4 million compared to the same period in the prior year. This decrease was primarily driven by lower sales, as well as decreased gross margin rate due to industry wide supply chain issues. Refer to the section below entitled "Results of Operations" for further explanation.

The following table shows our reconciliation of net income to Adjusted EBITDA for the three months ended April 30, 2022 compared with the three months ended May 1, 2021:

		(unaudited)			
		(in thousands)			
	<u>-</u>	Three Months Ended			
	April 30, M			May 1,	
		2022	2021		
Reconciliation of net income to Adjusted EBITDA:					
Net income	\$	16,174	\$	171,030	
Interest expense		14,606		19,599	
Interest income		(119)		(74)	
Loss on extinguishment of debt (a)		14,657		_	
Litigation matters (b)		5,000		_	
Depreciation and amortization (c)		71,006		61,521	
Impairment charges		2,543		777	
Income tax expense		1,533		40,637	
Adjusted EBITDA	\$	125,400	\$	293,490	

- (a) Amounts relate to the partial repurchases of the Convertible Notes.
- (b) Represents amounts charged for certain litigation matters.
- (c) Includes \$4.7 million and \$5.9 million of favorable lease cost included in the line item "Selling, general and administrative expenses" in our Condensed Consolidated Statements of Income for the three months ended April 30, 2022 and three months ended May 1, 2021, respectively. Net favorable lease cost represents the non-cash expense associated with favorable and unfavorable leases that were recorded as a result of the Merger Transaction.

Adjusted EBIT has limitations as an analytical tool, and should not be considered either in isolation or as a substitute for net income or other data prepared in accordance with GAAP. Among other limitations, Adjusted EBIT does not reflect:

- interest expense on our debt;
- interest income;
- losses on the extinguishment of debt;
- net favorable lease cost;
- amounts charged for certain litigation matters;
- impairment charges on long-lived assets;
- · income tax expense; and
- other unusual, non-recurring or extraordinary expenses, losses, charges or gains.

During the three months ended April 30, 2022, Adjusted EBIT decreased \$178.8 million to \$59.1 million compared to the same period in the prior year. This decrease was primarily driven by lower sales, as well as decreased gross margin rate due to industry wide supply chain issues. Refer to the section below entitled "Results of Operations" for further explanation.

The following table shows our reconciliation of net income to Adjusted EBIT for the three months ended April 30, 2022 compared with the three months ended May 1, 2021:

		Three Mon	the End	led
		April 30, 2022		May 1, 2021
Reconciliation of net income to Adjusted EBIT:				
Net income	\$	16,174	\$	171,030
Interest expense		14,606		19,599
Interest income		(119)		(74)
Loss on extinguishment of debt (a)		14,657		_
Net favorable lease costs (b)		4,702		5,911
Impairment charges		2,543		777
Litigation matters (c)		5,000		_
Income tax expense		1,533		40,637
Adjusted EBIT	\$	59,096	\$	237,880

(unaudited)
(in thousands)

- (a) Amounts relate to the partial repurchases of the Convertible Notes.
- (b) Net favorable lease cost represents the non-cash expense associated with favorable and unfavorable leases that were recorded as a result of the Merger Transaction. These expenses are recorded in the line item "Selling, general and administrative expenses" in our Condensed Consolidated Statements of Income.
- (c) Represents amounts charged for certain litigation matters.

Comparable Store Sales. Comparable store sales measure performance of a store during the current reporting period against the performance of the same store in the corresponding period of a prior year. Due to the impact of the COVID-19 pandemic, including the temporary closing of all stores during Fiscal 2020, we are using Fiscal 2019 as the comparable previous year period when calculating comparable store sales for Fiscal 2021. The method of calculating comparable store sales varies across the retail industry. As a result, our definition of comparable store sales may differ from other retailers.

For Fiscal 2022, we define comparable store sales as merchandise sales of those stores commencing on the first day of the fiscal month one year after the end of their grand opening activities, which normally conclude within the first two months of operations. If a store is closed for seven or more days during a month, our policy is to remove that store from our calculation of comparable stores sales for any such month, as well as during the month(s) of their grand re-opening activities. The change in our comparable store sales was as follows:

	Three Months Ended
April 30, 2022	-18%
May 1, 2021	20%

Various factors affect comparable store sales, including, but not limited to, weather conditions, current economic conditions, the timing of our releases of new merchandise and promotional events, the general retail sales environment, consumer preferences and buying trends, changes in sales mix among distribution channels, competition, and the success of marketing programs.

Gross Margin. Gross margin is the difference between net sales and the cost of sales. Our cost of sales and gross margin may not be comparable to those of other entities, since some entities may include all of the costs related to their buying and distribution functions, certain store-related costs and other costs, in cost of sales. We include certain of these costs in the line items "Selling, general and administrative expenses" and "Depreciation and amortization" in our Condensed Consolidated Statements of Income. We include in our "Cost of sales" line item all costs of merchandise (net of purchase discounts and certain vendor allowances), inbound freight, distribution center outbound freight and certain merchandise acquisition costs, primarily commissions and import fees.

Gross margin as a percentage of net sales decreased to 41.0% during the three month period ended April 30, 2022, compared with 43.3% during the three month period ended May 1, 2021, driven primarily by industry-wide supply chain issues that have led to increased freight and labor costs. Product sourcing costs, which are included in selling, general and administrative expenses, increased approximately 180 basis points as a percentage of net sales.

*Inventory.* Inventory at April 30, 2022 increased to \$1,257.1 million compared with \$767.6 million at May 1, 2021. The increase was attributable primarily to increased reserve inventory, which was 50% of total inventory as of April 30, 2022, compared with 35% as of May 1, 2021 (a 128% increase on a dollar basis), as well as 82 net new stores opened since the end of the first quarter of Fiscal 2021 and a 2% increase in comparable store inventory.

Reserve inventory includes all inventory that is being stored for release either later in the season, or in a subsequent season. We intend to use our reserve merchandise to effectively chase sales trends. Inventory at January 29, 2022 was \$1,021.0 million.

In order to better serve our customers and maximize sales, we continue to refine our merchandising mix and inventory levels within our stores. By appropriately managing our inventories, we believe we will be better able to deliver a continual flow of fresh merchandise to our customers.

Store Payroll as a Percentage of Net Sales. Store payroll as a percentage of net sales measures our ability to manage our payroll in accordance with increases or decreases in net sales. The method of calculating store payroll varies across the retail industry. As a result, our store payroll as a percentage of net sales may differ from other retailers. We define store payroll as regular and overtime payroll for all store personnel as well as regional and territory personnel, exclusive of payroll charges related to corporate and warehouse employees. Store payroll as a percentage of net sales was 8.1% during the three month period ended April 30, 2022, compared with 7.8% during the three month period ended May 1, 2021.

Liquidity. Liquidity measures our ability to generate cash. Management measures liquidity through cash flow, which is the measure of cash generated from or used in operating, financing, and investing activities. Cash and cash equivalents, including restricted cash and cash equivalents, decreased \$464.0 million during the three months ended April 30, 2022, compared with an increase of \$150.3 million during the three months ended May 1, 2021. Refer to the section below entitled "Liquidity and Capital Resources" for further explanation.

# **Results of Operations**

The following table sets forth certain items in the Condensed Consolidated Statements of Income as a percentage of net sales for the three months ended April 30, 2022 and the three months ended May 1, 2021.

	Percentage of Ne	t Sales
	Three Months E	nded
	April 30, 2022	May 1, 2021
Net sales	100.0 %	100.0 %
Other revenue	0.2	0.1
Total revenue	100.2	100.1
Cost of sales	59.0	56.7
Selling, general and administrative expenses	35.3	30.3
Depreciation and amortization	3.4	2.6
Impairment charges - long-lived assets	0.1	0.0
Other income - net	(0.2)	(0.1)
Loss on extinguishment of debt	0.8	
Interest expense	0.8	0.9
Total costs and expenses	99.2	90.4
Income before income tax expense	1.0	9.7
Income tax expense	0.1	1.9
Net income	0.9 %	7.8 %

# Three Month Period Ended April 30, 2022 Compared With the Three Month Period Ended May 1, 2021

# Net sales

Net sales decreased approximately \$265.0 million, or 12.1%, to \$1,925.6 million during the first quarter of Fiscal 2022, primarily driven by a decrease of 18% in comparable stores sales during the first quarter of Fiscal 2022, primarily due to government stimulus payments during the first quarter of Fiscal 2021, as well as lower than optimal inventory levels early in the first quarter of Fiscal 2022.

# Cost of sales

Cost of sales as a percentage of net sales increased to 59.0% during the first quarter of Fiscal 2022, compared to 56.7% during the first quarter of Fiscal 2021. This increase is related to industry-wide supply chain issues that have led to increased freight and labor costs. On a dollar basis, cost of sales decreased \$105.2 million, or 8.5%, primarily driven by our overall decrease in sales. Product sourcing costs, which are included in selling, general and administrative expenses, increased approximately 180 basis points as a percentage of net sales.

# Selling, general and administrative expenses

The following table details selling, general and administrative expenses for the three month period ended April 30, 2022 compared with the three month period ended May 1, 2021.

	(in millions)							
	Three Months Ended							
	A	pril 30, 2022	Percentage of Net Sales	May 1, 2021	Percentage of Net Sales	\$ Variance	% Change	
Store related costs	\$	407.1	21.1 % \$	411.4	18.8 % \$	(4.3)	(1.0)%	
Product sourcing costs		157.3	8.2	140.5	6.4	16.8	12.0	
Corporate costs		78.0	4.1	75.9	3.5	2.1	2.8	
Marketing and strategy costs		14.0	0.7	12.3	0.6	1.7	13.8	
Other selling, general and administrative expenses		23.9	1.2	24.7	1.0	(8.0)	(3.2)	
Selling, general and administrative expenses	\$	680.3	35.3 % \$	664.8	30.3 % \$	15.5	2.3 %	

The increase in selling, general and administrative expenses as a percentage of net sales was primarily driven by deleverage on store related costs and increased product sourcing costs. On a dollar basis, the increase in selling, general and administrative expenses was primarily driven by increases in product sourcing costs and occupancy costs, partially offset by a decrease in incentive compensation and store payroll costs.

# Depreciation and amortization

Depreciation and amortization expense amounted to \$66.3 million during the first quarter of Fiscal 2022 compared with \$55.6 million during the first quarter of Fiscal 2021. The increase in depreciation and amortization expense was primarily driven by capital expenditures related to our new and non-comparable stores.

# Impairment charges – long-lived assets

Impairment charges on long-lived assets were \$2.5 million during the first quarter of Fiscal 2022, related to one owned store expected to be sold below net carrying value, and unrecoverable fixed assets at two relocating stores. Impairment charges on long-lived assets were \$0.8 million during the first quarter of Fiscal 2021, related to store-level assets at one store.

The recoverability assessment related to these store-level assets requires various judgments and estimates, including estimates related to future revenues, gross margin rates, store expenses and other assumptions. We base these estimates upon our past and expected future performance. We believe our estimates are appropriate in light of current market conditions. However, future impairment charges could be required if we do not achieve our current revenue or cash flow projections for each store. Refer to Note 6, "Fair Value Measurements," for further discussion regarding impairment charges.

# Loss on Extinguishment of Debt

During the first quarter of Fiscal 2022, we entered into separate, privately negotiated exchange agreements (Exchange Agreements) with certain holders of the Convertible Notes. Under the terms of the Exchange Agreements, the holders exchanged \$64.6 million in aggregate principal amount of Convertible Notes held by them for \$78.2 million in cash. These exchanges resulted in aggregate pre-tax debt extinguishment charges of \$14.7 million.

# Interest expense

Interest expense improved \$5.0 million during the first quarter of Fiscal 2022 to \$14.6 million, compared to the same period in the prior year. The decrease was driven by the redemption in full of the \$300.0 million 6.25% Senior Secured Notes due 2025 (Secured Notes) and repurchase of \$297.3 million of Convertible Notes since the end of the first quarter of Fiscal 2021, partially offset by the increase in LIBOR rates on our Term Loan Facility.

The average interest rates and average balances related to our variable rate debt for the first quarter of Fiscal 2022 compared with the first quarter of Fiscal 2021, are summarized in the table below:

	Three Months Ended				
	April 30, 2022		May 1, 2021		
Average balance – ABL Line of Credit (in millions)	\$ _	\$	_		
Average interest rate – ABL Line of Credit	_		_		
Average balance – Term Loan Facility (in millions) (a)	\$ 955.8	\$	961.4		
Average interest rate – Term Loan Facility	2.3%		1.9%		

(a) Excludes original issue discount.

### Income tax expense

Income tax expense was \$1.5 million during the first quarter of Fiscal 2022 compared with income tax expense of \$40.6 million during the first quarter of Fiscal 2021. The effective tax rate for the first quarter of Fiscal 2022 was 8.7% compared with 19.2% during the first quarter of Fiscal 2021. The decrease in income tax expense in the first quarter of Fiscal 2022 was a result of lower pre-tax income. The decrease in effective tax rate is due to favorable permanent items having a greater impact as a result of the lower pretax income compared to the prior year.

At the end of each interim period we are required to determine the best estimate of our annual effective tax rate and then apply that rate in providing for income taxes on a current year-to-date (interim period) basis. Use of this methodology during the first quarter of Fiscal 2022 resulted in an annual effective income tax rate of approximately 27% (before discrete items) as our best estimate.

### Net income

We earned net income of \$16.2 million for the first quarter of Fiscal 2022 compared with \$171.0 million for the first quarter of Fiscal 2021. This decrease was primarily driven by lower sales, as well as decreased gross margin rate due to industry wide supply chain issues.

# **Liquidity and Capital Resources**

Our ability to satisfy interest payment and future principal payment obligations on our outstanding debt will depend largely on our future performance which, in turn, is subject to prevailing economic conditions and to financial, business and other factors beyond our control. If we do not have sufficient cash flow to service interest payment and future principal payment obligations on our outstanding indebtedness and if we cannot borrow or obtain equity financing to satisfy those obligations, our business and results of operations will be materially adversely affected. We cannot be assured that any replacement borrowing or equity financing could be successfully completed on terms similar to our current financing agreements, or at all.

We completed several debt transactions in order to facilitate increased financial flexibility. On June 11, 2021, we redeemed the full \$300.0 million aggregate principal amount of the Secured Notes. The redemption price of the Secured Notes was \$323.7 million, plus accrued and unpaid interest to, but not including, the date of redemption. Additionally, we repurchased \$232.7 million of principal on the Convertible Notes during Fiscal 2021. During the first quarter of Fiscal 2022, we repurchased an additional \$64.6 million of principal on the Convertible Notes

We believe that cash generated from operations, along with our existing cash and our ABL Line of Credit, will be sufficient to fund our expected cash flow requirements and planned capital expenditures for at least the next twelve months as well as the foreseeable future. However, there can be no assurance that we would be able to offset declines in our comparable store sales with savings initiatives in the event that the economy declines.

As market conditions warrant, we may, from time to time, repurchase our outstanding debt securities in the open market, in privately negotiated transactions, by tender offer, by exchange transaction or otherwise. Such repurchases, if any, will depend on prevailing market conditions, our liquidity and other factors and may be commenced or suspended at any time. The amounts involved and total consideration paid may be material.

# Cash Flow for the Three Month Period Ended April 30, 2022 Compared With the Three Month Period Ended May 1, 2021

We used \$464.0 million of cash during the three month period ended April 30, 2022 compared with net proceeds of \$150.3 million during the three month period ended May 1, 2021.

Net cash used in operating activities amounted to \$172.3 million during the three month period ended April 30, 2022, compared with net cash provided of \$223.4 million during the three month period ended May 1, 2021. The decrease in our operating cash flows was primarily driven by lower sales and decreased gross margin rate, as well as changes in working capital, primarily increased inventory.

Net cash used in investing activities was \$107.0 million during the three month period ended April 30, 2022 compared with \$71.8 million during the three month period ended May 1, 2021. This change was primarily the result of an increase in capital expenditures related to our stores (new stores, remodels and other store expenditures).

Net cash used in financing activities was \$184.8 million during the three month period ended April 30, 2022 compared with \$1.3 million during the three month period ended May 1, 2021. This change was primarily driven by our partial repurchase of the Convertible Notes for \$78.2 million in cash, inclusive of third party fees during the first quarter of Fiscal 2022. Additionally, this change was driven by our repurchase of shares of common stock for \$99.1 million under our share repurchase program during the first quarter of Fiscal 2022.

Changes in working capital also impact our cash flows. Working capital equals current assets (exclusive of restricted cash) minus current liabilities. We had working capital at April 30, 2022 of \$445.2 million compared with \$1,002.8 million at May 1, 2021. The decrease in working capital was primarily due to a decrease in cash and cash equivalents due to payments on the Convertible Notes and Secured Notes, partially offset by an increase to the inventory balance. We had working capital at January 29, 2022 of \$593.4 million.

# Capital Expenditures

For the three month period ended April 30, 2022, cash spend for capital expenditures, net of \$7.2 million of landlord allowances, amounted to \$99.7 million.

We estimate that we will spend approximately \$730 million, net of approximately \$15 million of landlord allowances, in capital expenditures during Fiscal 2022, including approximately \$255 million, net of the previously mentioned landlord allowances, for store expenditures (new stores, remodels and other store expenditures). In addition, we estimate that we will spend approximately \$290 million to support our supply chain initiatives, with the remaining capital used to support our information technology and other business initiatives.

# **Share Repurchase Program**

On August 18, 2021, our Board of Directors authorized the repurchase of up to \$400.0 million of common stock, which is authorized to be executed through August 2023. This repurchase program is funded using our available cash and borrowings on our ABL Line of Credit.

On February 16, 2022, our Board of Directors authorized the repurchase of up to an additional \$500.0 million of common stock, which is authorized to be executed through February 2024.

During the first quarter of Fiscal 2022, we repurchased 512,905 shares of common stock for \$99.1 million under this repurchase program. As of April 30, 2022, we had \$550.9 million remaining under our share repurchase authorization.

We are authorized to repurchase shares of our outstanding common stock from time to time on the open market or in privately negotiated transactions under our repurchase program. The timing and amount of stock repurchases will depend on a variety of factors, including the market conditions as well as corporate and regulatory considerations. Our share repurchase program may be suspended, modified or discontinued at any time, and we have no obligation to repurchase any amount of our common stock under the program.

# Dividends

We currently do, and intend to continue to, retain all available funds and any future earnings to fund all of the Company's capital expenditures, business initiatives, and to support any potential opportunistic capital structure initiatives. Therefore, at this time, we do not anticipate paying cash dividends in the near term. Our ability to pay dividends on our common stock will be limited by restrictions on the ability of our subsidiaries to pay dividends or make distributions under the terms of current and any future agreements governing our indebtedness. Any future determination to pay dividends will be at the discretion of our Board of Directors, subject to

compliance with covenants in our current and future agreements governing our indebtedness, and will depend upon our results of operations, financial condition, capital requirements and other factors that our Board of Directors deems relevant.

In addition, since we are a holding company, substantially all of the assets shown on our Condensed Consolidated Balance Sheets are held by our subsidiaries. Accordingly, our earnings, cash flow and ability to pay dividends are largely dependent upon the earnings and cash flows of our subsidiaries and the distribution or other payment of such earnings to us in the form of dividends.

# **Operational Growth**

During the three month period ended April 30, 2022, we opened 33 new stores, inclusive of five relocations, and closed two stores, exclusive of the aforementioned relocations, bringing our store count as of April 30, 2022 to 866 stores. During Fiscal 2022, we plan to open 90 net new stores, which includes approximately 120 gross new stores, along with approximately 30 store relocations and closings.

We have identified numerous market opportunities that we believe will allow us to operate 2,000 stores over the long-term. We believe that our ability to find satisfactory locations for our stores is essential for the continued growth of our business. The opening of stores generally is contingent upon a number of factors including, but not limited to, the availability of desirable locations with suitable structures and the negotiation of acceptable lease terms. There can be no assurance, however, that we will be able to find suitable locations for new stores or that we will be able to open the number of new stores presently planned, even if such locations are found and acceptable lease terms are obtained. Assuming that appropriate locations are identified, we believe that we will be able to execute our growth strategy without significantly impacting our current stores.

# **Debt and Hedging**

As of April 30, 2022, our obligations, inclusive of original issue discount, include \$948.5 million under our Term Loan Facility, \$507.7 million of Convertible Notes and no outstanding borrowings on our ABL Line of Credit. Our debt obligations also include \$42.8 million of finance lease obligations as of April 30, 2022.

# Term Loan Facility

On June 24, 2021, Burlington Coat Factory Warehouse Corporation, an indirect subsidiary of the Company (BCFWC), entered into Amendment No. 9 (the Ninth Amendment) to the Term Loan Credit Agreement governing the Term Loan Facility. The Ninth Amendment, among other things, extended the maturity date from November 17, 2024 to June 24, 2028, and changed the interest rate margins applicable to the Term Loan Facility from 0.75% to 1.00%, in the case of prime rate loans, and from 1.75% to 2.00%, in the case of LIBOR loans, with a 0.00% LIBOR floor. Refer to Note 4, "Long Term Debt," for further discussion regarding our debt transactions.

At April 30, 2022, our borrowing rate related to the Term Loan Facility was 2.8%.

# ABL Line of Credit

At April 30, 2022, we had \$597.5 million available under the ABL Line of Credit. There were no borrowings on the ABL Line of Credit during the three month period ended April 30, 2022.

# Convertible Notes

On April 16, 2020, we issued \$805.0 million of Convertible Notes. The Convertible Notes have an initial conversion rate of 4.5418 shares per \$1,000 principal amount of Convertible Notes (equivalent to an initial conversion price of approximately \$220.18 per share of the Company's common stock), subject to adjustment if certain events occur.

The Convertible Notes are general unsecured obligations of the Company. The Convertible Notes bear interest at a rate of 2.25% per year, payable semi-annually in cash, in arrears on April 15 and October 15 of each year, beginning on October 15, 2020. The Convertible Notes will mature on April 15, 2025, unless earlier converted, redeemed or repurchased.

During Fiscal 2021, we entered into separate, privately negotiated exchange agreements with certain holders of the Convertible Notes. Under the terms of these exchange agreements, the holders exchanged \$232.7 million in aggregate principal amount of Convertible Notes held by them for a combination of an aggregate of \$199.8 million in cash and 513,991 shares of our common stock. These exchanges resulted in aggregate pre-tax debt extinguishment charges of \$124.6 million in Fiscal 2021.

During the first quarter of Fiscal 2022, we entered into separate, privately negotiated exchange agreements with certain holders of the Convertible Notes. Under the terms of the exchange agreements, the holders exchanged \$64.6 million in aggregate principal amount of Convertible Notes held by them for \$78.2 million in cash. These exchanges resulted in aggregate pre-tax debt extinguishment charges of \$14.7 million.

### Secured Notes

On April 16, 2020, BCFWC, issued \$300.0 million of Secured Notes. The Secured Notes are senior, secured obligations of BCFWC, and interest was payable semiannually in cash at a rate of 6.25% per annum on April 15 and October 15 of each year, beginning on October 15, 2020. The Secured Notes were guaranteed on a senior secured basis by Burlington Coat Factory Holdings, LLC, Burlington Coat Factory Investments Holdings, Inc. and BCFWC's subsidiaries that guarantee the loans under the Term Loan Facility and ABL Line of Credit.

On June 11, 2021, BCFWC redeemed the full \$300.0 million aggregate principal amount of the Secured Notes. The redemption price of the Secured Notes was \$323.7 million, plus accrued and unpaid interest to, but not including, the date of redemption. Refer to Note 4, "Long Term Debt," for further discussion regarding our debt transactions.

### Hedging

On June 24, 2021, the Company terminated its previous interest rate swap and entered into a new interest rate swap. The new interest rate swap, which hedges \$450 million of variable rate exposure under our Term Loan Facility, is designated as a cash flow hedge and expires on June 24, 2028. Refer to Note 5, "Derivative Instruments and Hedging Activities," for further discussion regarding our derivative transactions.

# **Certain Information Concerning Contractual Obligations**

We had \$1,452.3 million of purchase commitments related to goods that were not received as of April 30, 2022, and had \$3,728.0 million of future minimum lease payments under operating leases as of April 30, 2022. Additionally, during the first quarter of Fiscal 2022, we repurchased \$64.6 million in aggregate principal amount of the Convertible Notes. See Note 4, "Long Term Debt," for additional information related to our debt transactions. There were no other significant changes regarding our obligations to make future payments under current contracts from those included in our Fiscal 2021 10-K.

# **Critical Accounting Policies and Estimates**

Our Condensed Consolidated Financial Statements have been prepared in accordance with GAAP. We believe there are several accounting policies that are critical to understanding our historical and future performance as these policies affect the reported amounts of revenues and other significant areas that involve management's judgments and estimates. The preparation of our Condensed Consolidated Financial Statements requires management to make estimates and assumptions that affect (i) the reported amounts of assets and liabilities; (ii) the disclosure of contingent assets and liabilities at the date of the Condensed Consolidated Financial Statements; and (iii) the reported amounts of revenues and expenses during the reporting period. On an ongoing basis, management evaluates its estimates and judgments, including those related to revenue recognition, inventories, long-lived assets, intangible assets, goodwill, insurance reserves and income taxes. Historical experience and various other factors that are believed to be reasonable under the circumstances form the basis for making estimates and judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. As of the end of the first quarter of Fiscal 2022, the impact of the COVID-19 pandemic continues to unfold. As a result, many of our estimates and judgments carry a higher degree of variability and volatility. As events continue to evolve and additional information becomes available, our estimates may change materially in future periods. A critical accounting estimate meets two criteria: (1) it requires assumptions about highly uncertain matters and (2) there would be a material effect on the consolidated financial statements from either using a different, although reasonable, amount within the range of the estimate in the current period or from reasonably likely period-to-period changes in the estimate.

Our critical accounting policies and estimates are consistent with those disclosed in Note 1, "Summary of Significant Accounting Policies," to the audited Consolidated Financial Statements, included in Part II, Item 8 of the Fiscal 2021 10-K.

# **Safe Harbor Statement**

This report contains forward-looking statements that are based on current expectations, estimates, forecasts and projections about us, the industry in which we operate and other matters, as well as management's beliefs and assumptions and other statements

regarding matters that are not historical facts. For example, when we use words such as "projects," "expects," "anticipates," "intends," "plans," "believes," "estimates," "should," "would," "could," "will," "opportunity," "potential" or "may," variations of such words or other words that convey uncertainty of future events or outcomes, we are making forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (Exchange Act). Our forward-looking statements are subject to risks and uncertainties. Such statements may include, but are not limited to, future impacts of the COVID-19 pandemic, proposed store openings and closings, proposed capital expenditures, projected financing requirements, proposed developmental projects, projected sales and earnings, our ability to maintain selling margins, and the effect of the adoption of recent accounting pronouncements on our consolidated financial position, results of operations and cash flows. Actual events or results may differ materially from the results anticipated in these forward-looking statements as a result of a variety of factors. While it is impossible to identify all such factors, factors that could cause actual events or results to differ materially from those we expected include: the impact of the COVID-19 pandemic and actions taken to slow its spread and the related impacts on economic activity, financial markets, labor markets and the global supply chain; general economic conditions, including inflation, and the related impact on consumer confidence and spending; competitive factors, including pricing and promotional activities of major competitors and an increase in competition within the markets in which we compete; weather patterns, including changes in year-over-year temperatures; the reduction in traffic to, or the closing of, the other destination retailers in the shopping areas where our stores are located; changing consumer preferences and demand; industry trends, including changes in buying, inventory and other business practices; natural and man-made disasters, including fire, snow and ice storms, flood, hail, hurricanes and earthquakes; our ability to successfully implement one or more of our strategic initiatives and growth plans; the availability, selection and purchasing of attractive merchandise on favorable terms; the availability of desirable store locations on suitable terms; industry trends, including changes in buying, inventory and other business practices; terrorist attacks, particularly attacks on or within markets in which we operate; our ability to attract, train and retain quality employees and temporary personnel in appropriate numbers; our ability to control costs and expenses; the solvency of parties with whom we do business and their willingness to perform their obligations to us; import risks, including tax and trade policies, tariffs and government regulations; our dependence on vendors for our merchandise; domestic and international events affecting the delivery of merchandise to our stores; unforeseen cyber-related problems or attacks; regulatory and tax changes; issues with merchandise safety and shrinkage; any unforeseen material loss or casualty or the existence of adverse litigation; the impact of current and future laws and the interpretation of such laws; our substantial level of indebtedness and related debt-service obligations; consequences of the failure to comply with covenants in our debt agreements; the availability of adequate financing; and other risks discussed from time to time in our filings with the Securities and Exchange Commission (SEC), including those under the heading "Risk Factors" in the Fiscal 2021 10-K.

Many of these factors, including the ultimate impact of the COVID-19 pandemic, are beyond our ability to predict or control. In addition, as a result of these and other factors, our past financial performance should not be relied on as an indication of future performance. The cautionary statements referred to in this section also should be considered in connection with any subsequent written or oral forward-looking statements that may be issued by us or persons acting on our behalf. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In light of these risks and uncertainties, the forward-looking events and circumstances discussed in this report might not occur. Furthermore, we cannot guarantee future results, events, levels of activity, performance or achievements.

# **Recent Accounting Pronouncements**

Refer to Note 1, "Summary of Significant Accounting Policies," to our Condensed Consolidated Financial Statements in Part I, Item 1 for a discussion of recent accounting pronouncements and their impact on our Condensed Consolidated Financial Statements.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

There were no material changes to our quantitative and qualitative disclosures about market risk from those included in our Fiscal 2021 10-K.

# Item 4. Controls and Procedures.

Our management team, under the supervision and with the participation of our principal executive officer and our principal financial officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures as such term is defined under Rule 13a-15(e) promulgated under the Exchange Act, as of the last day of the fiscal period covered by this report, April 30, 2022. The term disclosure controls and procedures means our controls and other procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to management, including our principal executive and principal financial officer, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective as of April 30, 2022.

During the quarter ended April 30, 2022, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# PART II—OTHER INFORMATION

# Item 1. Legal Proceedings.

In the course of business, the Company is party to class or collective actions alleging violations of federal and state wage and hour and other labor statutes, representative claims under the California Private Attorneys' General Act and various other lawsuits and regulatory proceedings from time to time including, among others, commercial, product, employee, customer, intellectual property, privacy and other claims. Actions against us are in various procedural stages. Many of these proceedings raise factual and legal issues and are subject to uncertainties. Refer to Note 11 to our Condensed Consolidated Financial Statements, "Commitments and Contingencies," for further detail.

### Item 1A. Risk Factors.

There have been no material changes in our risk factors from those disclosed in Part I, Item 1A of our Fiscal 2021 10-K.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

# Purchases of Equity Securities by the Issuer and Affiliated Purchasers

The following table provides information regarding our purchases of common stock during the three fiscal months ended April 30, 2022:

Approximate

Month	Total Number of Shares Purchased(1)	Average Price Paid Per Share(2)		Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs(3)	of Shares urchased as rt of Publicly Announced Plans or Plans or Programs	
January 30, 2022 through February 26, 2022	246	\$	221.29	_	\$	649,984
February 27, 2022 through April 2, 2022	457,526	\$	191.99	457,237	\$	562,200
April 3, 2022 through April 30, 2022	55,668	\$	203.08	55,668	\$	550,894
Total	513,440			512,905		

- (1) The number of shares purchased between January 30, 2022 and February 26, 2022, between February 27, 2022 and April 2, 2022 and between April 3, 2022 and April 30, 2022 include 246 shares, 289 shares and zero shares, respectively, which were withheld for tax payments due upon the vesting of employee restricted stock awards, and do not reduce the dollar value that may yet be purchased under our publicly announced share repurchase programs.
- (2) Includes commissions for the shares repurchased under our publicly announced share repurchase programs.
- (3) On August 18, 2021, our Board of Directors authorized the repurchase of up to \$400.0 million of common stock, which is authorized to be executed through August 2023. On February 16, 2022, our Board of Directors authorized the repurchase of an additional \$500.0 million of common stock, which is authorized to be executed through February 2024. As of April 30, 2022, we had \$550.9 million remaining under our share repurchase authorization. For a further discussion of our share repurchase programs, see "Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Share Repurchase Programs."

Item	3.	<b>Defaults</b>	Upon	Senior	Securities.

None.

Item 4. Mine Safety Disclosures.

Not applicable.

Item 5. Other Information.

None.

# Item 6. Exhibits.

Exhibit		Incorporated by Reference					
Number	Exhibit Description	Form	Exhibit No.	Filing Date			
10.1+	Letter Agreement, dated April 4, 2022, by and between Burlington Stores, Inc. and John Crimmins.	Current Report on Form 8-K	10.1	April 4, 2022			
31.1†	Certification of Principal Financial Officer required by Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.						
31.2†	Certification of Principal Financial Officer required by Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.						
32.1†	Certification of Principal Executive Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.						
32.2†	Certification of Principal Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.	-					
101.INS†	Inline XBRL Instance Document – the instance document does not appear in Interactive Data File, because its XBRL tags are embedded within the Inline XBRL document.						
101.SCH†	Inline XBRL Taxonomy Extension Schema Document						
101.CAL†	Inline XBRL Taxonomy Extension Calculation Linkbase Document						
101.DEF†	Inline XBRL Taxonomy Extension Definition Linkbase Document						
101.LAB†	Inline XBRL Taxonomy Extension Label Linkbase Document						
101.PRE†	Inline XBRL Taxonomy Extension Presentation Linkbase Document						
104†	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)						

<sup>+</sup> Indicates management contract or compensatory plan or arrangement. † Filed or furnished herewith.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**BURLINGTON STORES, INC.** 

/s/ Michael O'Sullivan Michael O'Sullivan Chief Executive Officer (Principal Executive Officer)

/s/ John Crimmins

John Crimmins Chief Financial Officer (Principal Financial Officer)

Date: May 26, 2022

- I, Michael O'Sullivan, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Burlington Stores, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 26, 2022

/s/ Michael O'Sullivan
Michael O'Sullivan
Chief Executive Officer
(Principal Executive Officer)

- I, John Crimmins, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Burlington Stores, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 26, 2022

/s/ John Crimmins

John Crimmins
Executive Vice President and Chief Financial Officer
(Principal Financial Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Burlington Stores, Inc. (the "Company") on Form 10-Q for the fiscal quarter ended April 30, 2022, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Michael O'Sullivan, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial position and results of operations of the Company.

Date: May 26, 2022

/s/ Michael O'Sullivan

Michael O'Sullivan Chief Executive Officer (Principal Executive Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Burlington Stores, Inc. (the "Company") on Form 10-Q for the fiscal quarter ended April 30, 2022, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, John Crimmins, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial position and results of operations of the Company.

Date: May 26, 2022

/s/ John Crimmins

John Crimmins Executive Vice President and Chief Financial Officer (Principal Financial Officer)